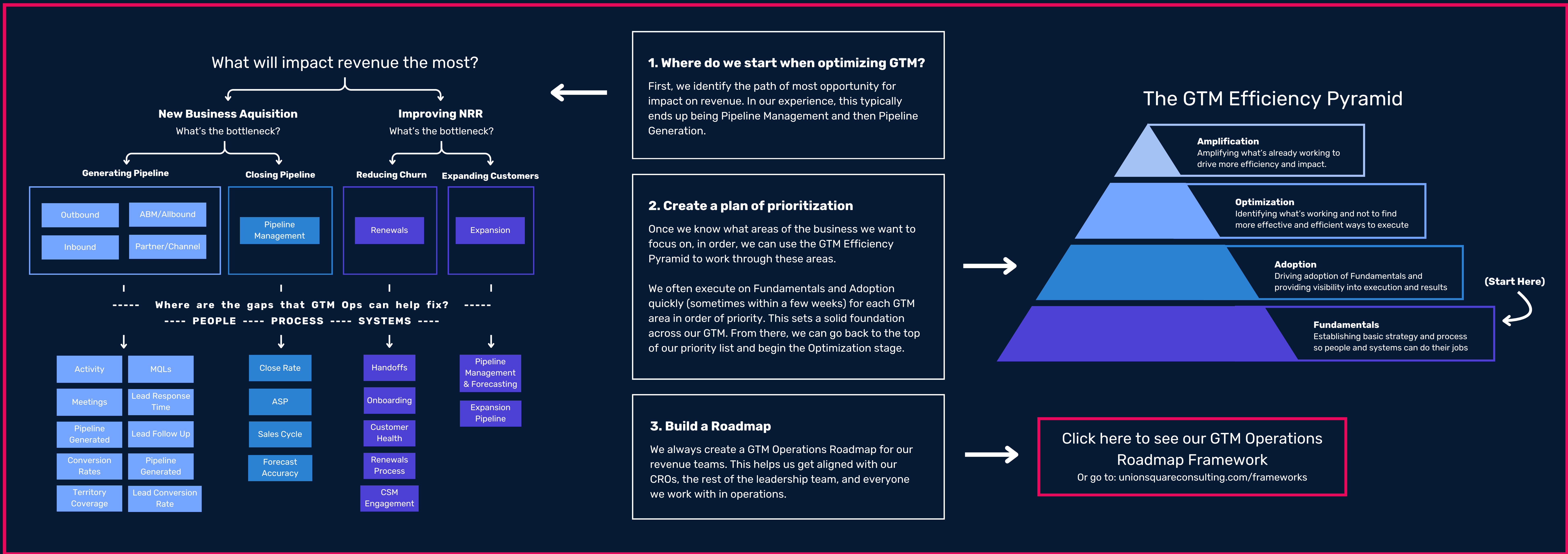


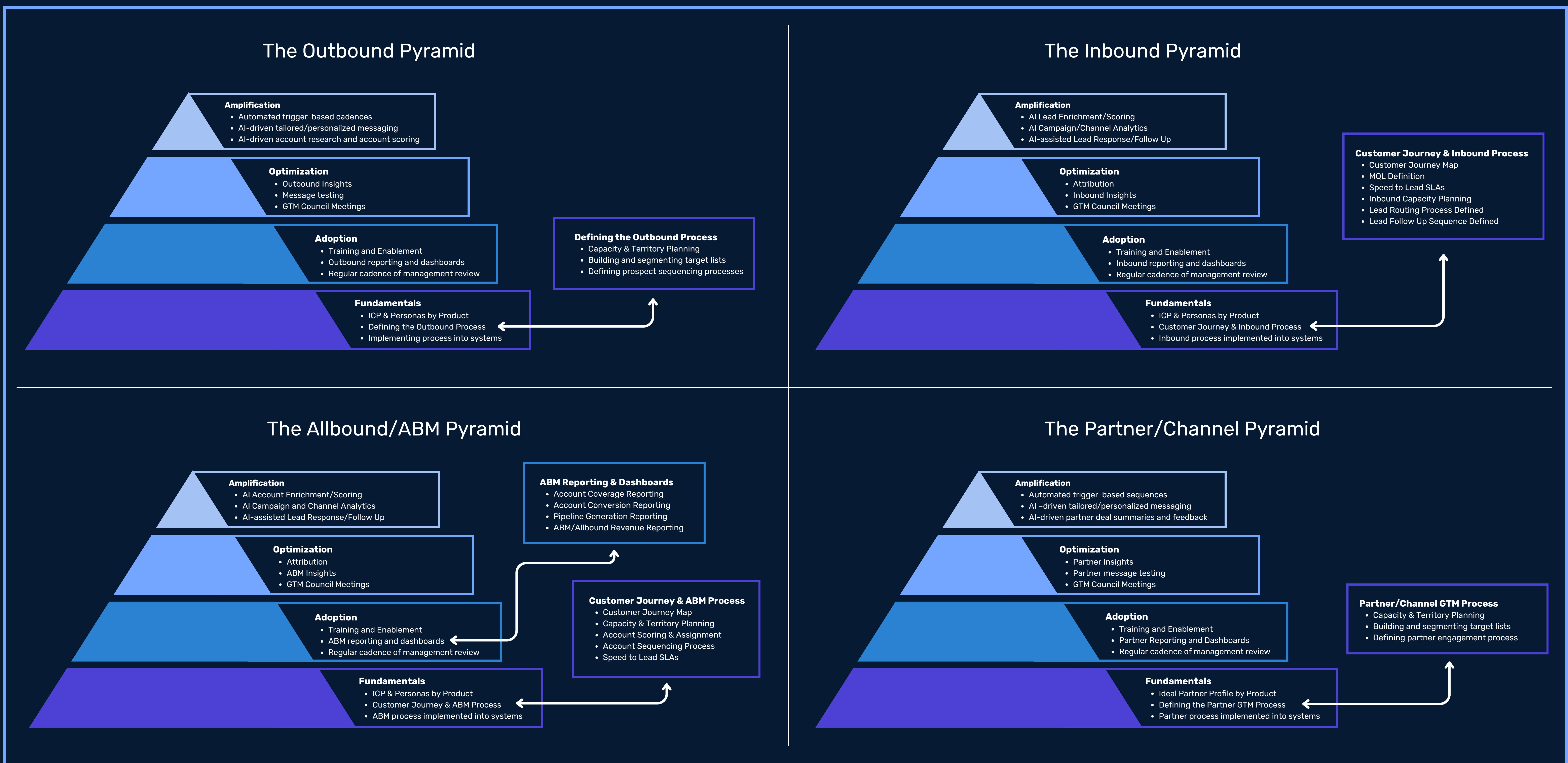
The GTM Efficiency Pyramid Framework v3.0

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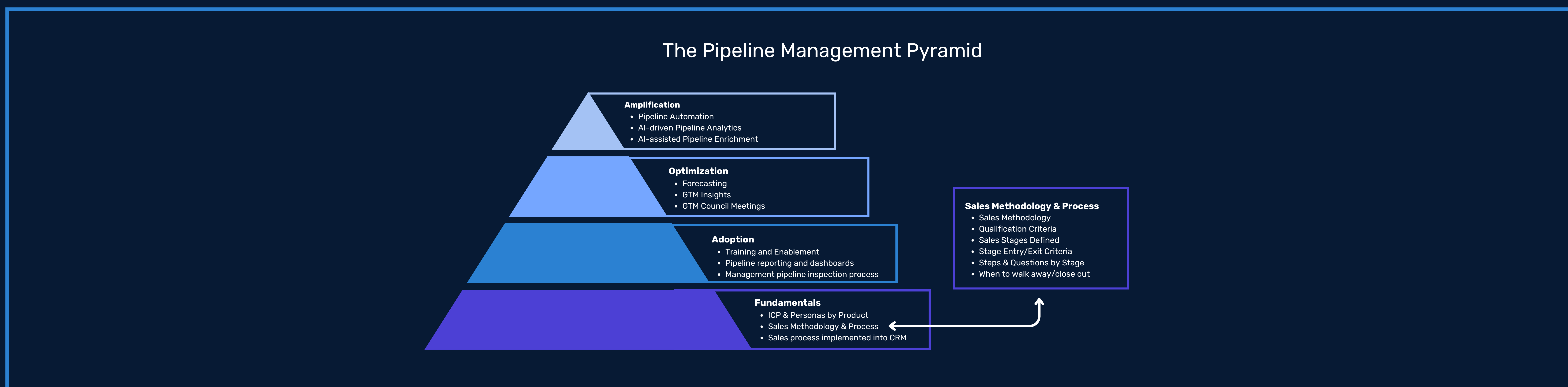
How to Use This Framework



Pipeline Generation



Pipeline Management & Forecasting



Customer Success

